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January 10, 2018

Debra A. Howland Executive Director New Hampshire Public Utilities Commission 21 S. Fruit Street, Suite 10 Concord, NH 03301

Re: 4th Quarter 2017 Customer Migration Report

Dear Ms. Howland:

In its Order No. 24,714 – Order Approving Energy Service Rate in Docket DE 06-125, the Commission directed PSNH d/b/a Eversource Energy to provide monthly data regarding the migration of its customers to the competitive market on a quarterly basis. Enclosed for filing with the Commission is a Customer Migration Report for the 4th quarter of 2017. This report is being filed electronically with one paper copy being sent to the Commission.

We would be pleased to respond to any questions the Commission may have on this report.

Very truly yours,

Christopher J. Goulding

Manager, NH Revenue Requirements

CJG:kd Enclosure

cc: Service List (by electronic mail only)

Eversource Energy - New Hampshire Migration of Customers To and From the Competitive Energy Supply Market 2017 Quarter 4 Report

to the New Hampshire Public Utilities Commission

Customers Receiving

	Energ	y Service From the C	ompetitive Market	Retail Sales			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
					% of Customers		%of Kilowatt-hours
	Number of	Total	Estimated Demand at the	Total	Not Billed for PSNH's	Total KWH	Not Billed for PSNH's
	Customers Not	Kilowatt-hours	Time of PSNH's System Peak	Customers	Energy Service as a	Delivered To All	Energy Service as a
	Billed for PSNH's	Delivered	Reported to the ISO-NE	Taking Delivery	% of Total Customers*	Customers	% of Total KWH
	Energy Service	(KWH)	(KW)	Service	Col (1) / Col (4)	(KWH)	Col (2) / Col (6)
October							
Residential	105,038	60,250,884		436,502	24.06%	225,703,128	26.69%
Small C&I Rate G	28,808	82,486,288		75,700	38.06%	135,017,541	61.09%
Medium C&I Rate GV	1,234	128,721,883		1,446	85.34%	143,553,755	89.67%
Large C&I Rate LG	109	106,184,042		123	88.62%	108,810,864	97.59%
Street Lighting	411	627,057		783	<u>52.49%</u>	1,193,306	<u>52.55%</u>
Total	135,600	378,270,154	601,171	514,554	26.35%	614,278,593	61.58%
<u>November</u>							
Residential	105,224	59,206,897		436,102	24.13%	222,472,299	26.61%
Small C&I Rate G	28,836	78,977,215		75,554	38.17%	129,845,379	60.82%
Medium C&I Rate GV	1,122	109,927,072		1,319	85.06%	122,541,408	89.71%
Large C&I Rate LG	102	91,738,142		116	87.93%	94,051,364	97.54%
Street Lighting	<u>412</u>	<u>894,750</u>		789	<u>52.22%</u>	1,420,912	<u>62.97%</u>
Total	135,696	340,744,077	654,392	513,880	26.41%	570,331,361	59.74%
<u>December</u>							
Residential	105,411	72,582,613		437,303	24.10%	274,588,370	26.43%
Small C&I Rate G	28,601	80,665,588		75,652	37.81%	138,423,507	58.27%
Medium C&I Rate GV	1,058	114,268,285		1,284	82.40%	128,510,646	88.92%
Large C&I Rate LG	96	84,011,385		111	86.49%	87,179,118	96.37%
Street Lighting	<u>400</u>	<u>917,958</u>		785	<u>50.96%</u>	1,529,882	<u>60.00%</u>
Total	135,566	352,445,829	723,829	515,135	26.32%	630,231,523	55.92%

^{*&}quot;Total Customers" refers to all customers taking Delivery Service.